

Screening Criteria

Quilter Investors Ethical Equity Fund

Revised July 2018

Negative criteria

Reasons for excluding a company from the Portfolio:

Animal testing - Companies which develop or manufacture animal tested cosmetics, industrial or household chemicals, or pharmaceutical or healthcare products, or provide animal-testing services.

Factory farming - Companies involved in the rearing of animals in intensive conditions.

Environment - Companies will be excluded where their activities have a significant negative environmental impact, such as mining, chemical manufacture and oil production, unless those companies undertake positive initiatives that effectively address those impacts, such as those applying a systematic and comprehensive approach to the management of their environmental impact through, for example, environmental management systems, auditing and reporting.

Human rights - The portfolio will avoid companies with operations in developing countries and countries regarded as having oppressive regimes where evidence is held of their involvement, either by collusion or complicity, in abuses of human rights.

Armaments - Companies that manufacture or sell weapons or weapon systems, or provide strategic components or services specifically for military use.

Banks - Banks with commercial lending operations will be excluded if there is evidence that the bank has been involved in financing environmentally or socially controversial projects, particularly where such projects undermine stated environmental and/or social policies or objectives.

Gambling - Companies whose primary activity is the operation of gambling facilities.

Nuclear - Companies that are involved in the generation of nuclear power, or provide nuclear services to the military.

Pornography - Companies involved in the production or distribution of pornographic material.

Alcohol - Companies whose primary activity is the manufacture or sale of alcoholic drinks.

Tobacco - Companies whose primary activity is the production or manufacture of tobacco products.

Positive criteria

The Portfolio's positive criteria are at the heart of the stock selection process. To be considered for inclusion in the Fund, in addition to passing the negative screen, companies must offer solutions to the global and emerging challenges of delivering 'more with less' for a rapidly growing population with a finite supply of resources and within

a carbon constrained environment. As such, the Portfolio focuses on companies that enable a cleaner and more efficient economy, underpinned by the following investment themes:

Energy - Companies providing solutions to the problems of using fossil fuels and energy scarcity and security, such as those involved in renewable energy generation, green transport, products and technologies for green building design and construction and energy efficiency.

Water - Companies providing solutions to water scarcity and access problems, such as those involved in water supply and distribution, water analysis, monitoring and purification, water metering and efficient methods for crop irrigation.

Resources - Companies providing solutions to the problems of resource scarcity and availability of supply, such as those involved in waste management, production and processing of environmentally friendly materials, waste-to-energy, environmental consultancy services, coastal protection, productivity and efficiency gains and process control.

Food - Companies providing solutions to the food supply/demand imbalance problem, such as those involved in grain production and harvesting, food testing, food processing measurement and control, and high-tech agriculture supplies.

Past performance is not a guide to future performance and may not be repeated. Investment involves risk. The value of investments and the income from them may go down as well as up and investors may not get back the amount originally invested. Because of this, an investor is not certain to make a profit on an investment and may lose money. Exchange rate changes may cause the value of overseas investments to rise or fall.

Important information

On 29 June 2018, the Old Mutual Ethical Fund changed its name to the Quilter Investors Ethical Equity Fund. This communication provides information relating to a fund known as Quilter Investors Ethical Equity Fund (the "Fund") and is issued by Quilter Investors Limited ("Quilter Investors"), Senator House, 85 Queen Victoria Street, London, England, EC4V 4AB. Quilter Investors is authorised and regulated by the Financial Conduct Authority. Quilter Investors uses all reasonable skill and care in compiling the information in this communication which is accurate only on the date of this communication. You should not rely upon the information in this communication in making investment decisions. Nothing in this communication constitutes advice or personal recommendation. An investor should read the Key Investor Information Document(s) ("KIID") before investing in the Fund. The KIID and the prospectus can be obtained from www.quilterinvestors.com in English and other required languages.

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